

Bryson W. Towns — (843) 607-2525 — brysontowns1@gmail.com
Wilmington, NC

Professional Summary

Currently looking to move back to Mooresville, NC. I have worked in the HVAC industry for almost two years. In that time, I have installed Trane, Goodman, Bryant, and Daikin equipment, including mini-splits, package units, RTU's, furnaces, and traditional air handlers with outdoor condensers. From coastal mansions along the ICW to trailers, I have been all over Wilmington and the surrounding area installing equipment. I am a team player and a valuable asset to your workforce.

Work Experience

Install Helper: Airmax Heating and Cooling, November 2025-June 2026 Wilmington, NC

- Performed changeouts on Trane equipment in a timely and efficient manner, generally consisting of one changeout per day. Zoned and non-zoned systems.
- Installed ductwork and equipment for homes being remodeled.
- Gathered materials every morning for the job.
- Received many good reviews from customers for efficiency and customer service.

HVAC Install Helper: Down East HVAC, August 2024-October 2025 Wilmington, NC

- Helped with the installation of electric and gas units, mini-split systems, package units, and light commercial.
- Installed residential ductwork for new construction homes.
- Installed and repaired ductwork for homeowners.
- Managed tools and equipment to maintain project readiness.
- Performed in-home change-outs with attention to detail and safety standards.
- Maintained company vehicle for efficiency and professional presentation.

Health Insurance Broker: Fenix Insurance Contracting, January 2021-May 2024 Wilmington, NC

- Achieved Circle of Champions Elite status in 2022 and 2023
- Managed enrollment logistics for 500+ clients annually, ensuring accuracy and compliance.
- Maintained detailed client records in CRM systems to improve efficiency and minimize errors.
- Delivered expert guidance on ACA Marketplace health insurance plans.
- Built and maintained strong client relationships, resolving issues with precision and timeliness.

Jet Ski Instructor: Carolina Beach Jet Ski Rentals, May 2019- August 2019 Wilmington, NC

- Oversaw scheduling and client safety during guided tours.
- Maintained fleet readiness through daily cleaning and equipment checks.
- Coordinated walk-up and call-in sales to maximize utilization of available slots.

Skills

- Customer Service and Client Relations
- Project Coordination
- Inventory and Resource Management
- Workflow Optimization
- CRM and Record Keeping Systems
- Technical Problem Solving
- Safety and Compliance Standards

Certifications

- EPA 608 Universal

Education

University of North Carolina Wilmington, August 2018-June 2021
- Completed three years towards a B.S. in Entrepreneurship and Business Development

Mooresville Senior High School June 2017
-High School Diploma